



Mtech Access

Health Technology Assessment support from Mtech Access

Your partner for strategic
market access and HEOR

Are you ready to overcome one of the most significant hurdles in market access... The Health Technology Assessment (HTA) submission?

In most European markets, gaining approval by HTA agencies is critical to the commercial success of a new product launch.

Success requires:



A bespoke strategy that reflects the market landscape



A robust and comprehensive evidence base



A compelling narrative that presents the benefits the product offers to patients and the healthcare system



A robust and clinically plausible health economic model

170+

HTA Submissions

With a highly experienced team, who have collectively supported over 170+ UK and Ireland HTA submissions throughout their careers, we offer a full suite of HTA services from strategy through to evidence generation, model development, dossier writing, and post-submission support.

We are experts in the requirements for all UK and Ireland HTA bodies and we have a greater than 80% success rate with NICE and the SMC over the past 5 years.

Our in-house team are ready to deliver on each step of your HTA journey

We have the in-house capability to deliver every element of your submission or to supplement your team's capability where needed, with:



Specialist HTA consultants to oversee and coordinate your project and HTA strategy



Health Economists experienced in building robust cost-effectiveness, cost-utility, cost minimisation, and budget impact models for HTA, aligning with the latest technical methodologies



A systematic literature review and statistics team to identify, summarise and provide comparative evidence to HTA standards



A medical writing team trained specifically in market access and impactful submission development



A global network of payers, clinicians and other stakeholders with whom we confirm the principles and assumptions behind our submissions, including over 90 contracted Associates working in the NHS



Our teams combine academic rigour, strategic understanding of the market access landscape and HTA process, as well as the healthcare environment to achieve success for our clients

What do our clients say?



"The situation was challenging, and I don't think we could have got through the [HTA submission] process without the quality of the work, the complete understanding of the process, and fantastic project management delivered by Mtech Access."

Head of Market Access, UK & Ireland
Pharma Company



"The HTA strategy and gap analysis from Mtech Access was highly satisfying and exceeded all expectations. We were impressed by how comprehensive the research was, and how dedicated the team were. The project management and communication from the team was perfect. 10/10."

Senior Market Access and Public Affairs Manager
Top 20 Pharma Company



"[Mtech Access were] fantastic to work with [and] went over and above the standards expected."

Head of Market Access
who commissioned a suite of UK HTA submissions